

Amal Mabrouki

MBA, M.A, M.Sc | Business & Project
Engineer | PMP® Certified

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Skills

Computer Skills

Office 365 (Good):

- Excel (Good)
- Power Point (Good)

Project management Tools:

- Jira, Confluence (Good)
- Trello (Medium)
- MS project (Basics)

Data analyses & visualization:

- Power BI (Medium)
- Google analytics (Medium)
- Python, SQL, R (Basics)

Technical Skills

- Project Management Methodologies (Agile/Scrum, Lean, Warefull...)
- Data Management
- Innovation techniques
- Technical Writing
- KPI driven projects
- Agile work environment
- Stakeholders Management

Soft Skills

- Integrity
- Empathy
- Result oriented
- Flexibility
- Creativity
- Attention to details
- Time Boxing
- Equal team spirit
- Empowering Leadership style
- Collaboration & team work

Summary

Business & Economics graduate and **certified project manager** with a robust foundation in analytics and a passion for digital transformation and sustainability. Proven track record in project management and business development within international settings, particularly in IT and sustainability sectors. Adept at integrating data-driven insights with creative problem-solving to drive impactful results and support dynamic projects within an innovation-driven environment with creativity, efficiency and a customer centered approach.

Languages

English	French	Arabic	German	Spanish
Fluent C1/C2	Native C1/C2	Native C1/C2	Basics A1/A2	Basics A1/A2

Experience

Deutsche Post and DHL Group-AG-Corporate Office **Apr 2022- Apr 2023**
Junior Project Manager- AIESEC Upgrade Program **Bonn, Germany**

Corporate Development: Sustainability Management, Clean OPS

- Assisted in the subcontractor management workstream.
- Researched on competitor market leading to better sustainability management .
- Prepared presentations for CO2 calculations and comparison of market peers
- Supported in the PMO for energy management

Corporate IT: CoE Blockchain

- Supported in different project management tasks
- Participated in the preparation of materials for decision-making
- Assisted in organizing meetings within the CoE and key stakeholders
- Contributed to the identification of relevant strategies and roadmaps
- Collaborated to identify best practices to optimize processes.
- Successfully managed project the developement of Blockchain training fundamentals.
- Identified KPIs to measure and improve customers' engagement and satisfaction.

Amel Group **Jan - Mar 2022**
Business Engineer **Tunis, Tunisia**

- Identified potential clients and generate new business leads (French offshore market).
- Assisted in keeping track of projects timeline and milestones.

TeknoLed **Mar- Dec 2021**
Business Developer **Tunis, Tunisia**

- Identified new markets and potential clients, expanding business reach.
- Generated and followed up on business leads, building strong client relationships.
- Supported in preparing commercial offer materials and go-to-market strategies.

Tunisia American Enterprise Fellow-Fabskill **Feb - Jun 2020**
Junior Project Manager **Tunis, Tunisia**

- Impact Management System Project**
 - Developed and implemented a KPI-based management system to detect, measure, report, and assess the ESG impact of the organization.
 - Defined impact fields and concerned Sustainable Development Goals (SDGs).
 - Determined related KPIs, collected data, analyzed, and reported findings.
 - Ensured continuous system improvement.

GTC consulting, **Sep- Oct 2019**
Summer Internship

- Supported in managing Trainings and different administrative tasks.

Amen Bank Headquarters **Jul-Aug 2018**
Summer Internship

- Supported in business cases analyses and risk assessment for Credit granting.

Certifications

Project Management

- PMP-Project Management Professional (PMI- Aug 2024)
- Generative Ai for project managers (PMI-2024)
- Scrum Fundamentals Certified (SFC) (Scrum Study-2023)
- Certificate in Project Management (EILM- 2023)
- Lean management Green belt,Six sigma (L2M -2019)

Data Management

- Foundation of Business Intelligence (Google-2023)
- Data fluency: exploring and describing data (LinkedIn-2023)
- Data Visualization in Excel (LinkedIn-2023)

Sustainability Management

- Strategy and Sustainability (Coursera 2024)
- Corporate Sustainability (Coursera 2024)
- Global Environmental Management (coursera-2024)

Digital Transformation

- Digital Business - Grow on digital world (Coursera 2024)
- Generative AI for Project Managers (PMI-2024)

Professional Development

- Critical Thinking Skills for the Professional (coursera-2024)
- Diploma in Expertise in Coaching and NLP (ENEB-2023)
- Leadership Development Experience (AIESEC-2022)

Languages

- ENEB-**Spanish** for Business-2024
- IFS **German** Language school-2023
- General **English** British council-CEFR score C-2019
- Voltaire **French** Orthograph-T9XYX6-2019

Education

University Isabel I of Castle Mar 2022- Aug 2024
8.93/10

MBA - Master of Business Administration

Subjects: International Trade, Strategic management, Corporate Social responsibility, International finance.

M.A - Master in Project Management

Subjects: Project Management, PMP certification , Quality management, Process optimisation

Honoris United Universities, Central Polytechnics Private School 2016-2021
13.24/20

M.Sc. Diploma in Business and Project Engineering (ENIC-NARIC Master equivalent in Germany) 2020

Majors: Economics, Business, Management

Minor : Business decision & BI

Associate degree in Mathematics and Physics

Major: Mathematics and Physics- 2016

Awards

7th Lindau Nobel Laureate's meetings for Economics August 2022
Nominated. by Honoris United Universities

TAEF Fellowship 2020
Tunisian American Enterprise Fund Fellowship Program

Projects

Impact Management System

Consists of Development and implementation of a KPIs based management system to detect, measure,report and assess the impact ESG (positive or negative, direct or indirect of the company. I was responsible for the whole project from conception to implementation, reporting and monitoring.

Game Theory in Strategic Management

Consists of Examining the implications and outcomes of applying Game theory approaches and management strategies to specific predefined business and market cases .

Volunteering & Communities

Project Management Institute-Member Jul 2024-Present

Volontariat sans Frontieres VSF- Volunteer Dec 2024- Present

Lindau Mentoring Hub-Mentor & Mentee Aug 2022-Present

Lindau 3rd Sciathon competition-Group Leader July 2023

AIESEC-UpGrade Program 2022-2023

Tunisian American Enterprise Fund-Alumna Fellow 2020-Present

Velorution- Volunteer 2019-2020